



**Faculty position**  
**Academic Director of a graduate program in Marketing & Sales Strategy**  
**Le Havre Campus (France)**

**POSITION**

As part of its development, EM Normandie is currently offering a full-time position of academic director in charge of a graduate program in Marketing & Sales strategy operated in our Le Havre (France) campus. She/he will have teaching as well as research activities.

**REQUIREMENTS**

- PhD in a business-related field with an orientation in Marketing
- Proven ability to teach and develop quality courses at different levels
- Proven ability to publish in peer-reviewed international journals (CNRS and FNEGE rankings)
- Fluency in French and in English
- Willingness to contribute to the school life and its development
- Prior experience in program management
- Priority will be given to candidates with international experience

**ABOUT EM NORMANDIE**

EM Normandie was established in 1871 as one of the first *Grandes Ecoles* and has since been considered as a reference among French business schools.

It holds international accreditations (EQUIS, AACSB) and its Master in Management (Grande Ecole Program) has been recently ranked 74<sup>th</sup> worldwide by the Financial Times.

Over 5 000 students and trainees attend its programs in one of its five campuses located in France (Le Havre, Caen, Paris), in the UK (Oxford) and in Ireland (Dublin).

EM Normandie has a portfolio of 16 programs, including 6 taught in English and 2 training institutes. Its mission is to educate tomorrow's managers, as responsible executives prepared to lead change in a cross-cultural environment.

EM Normandie promotes the intellectual contributions of its faculty (95 core faculty members) to guarantee success and recognition for students that attended its educational programs.

For further information : <http://www.ecole-management-normandie.fr/english/>

**APPLICATION PROCEDURE**

Candidates should submit a cover letter, a curriculum vitae (including a detailed presentation of teaching and research activities), three representative publications or working papers, and the contact information of three referees by e-mail to : [smaugendre@em-normandie.fr](mailto:smaugendre@em-normandie.fr)

**CONTACT**

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